

Monitoring Subcontracts



Subcontracts

What should a contractor know about subcontracting:

- Your responsibilities as a prime contractor or higher-tier subcontractor; and
- Regulations impacting Subcontracting.



Subcontract Responsibility (FAR 9.104-4)

- Generally, prospective prime contractors are responsible for determining the responsibility of their prospective subcontractors
 - Subcontractor responsibility may affect the Government's determination of the prospective prime contractor's responsibility.
 - A prospective contractor may be required to provide written evidence of a proposed subcontractor's responsibility.



Subcontract Responsibility (FAR 9.104-4)

- Responsible contractors per FAR 9.104-1 must-
 - Be able to meet contract terms
 - Have satisfactory performance record
 - Have or able to obtain necessary financial resources, business / technical skills, and equipment/facilities needed to perform the contract.
 - Be qualified and eligible to receive Government awards.



Subcontracts Clause

FAR 44.204(a) -- The contracting officer shall insert the clause at 52.244-2, Subcontracts in solicitations and contracts when contemplating—

- A cost-reimbursement contract
- A letter contract that exceeds the simplified acquisition threshold
- A time -and-materials contract that exceeds the simplified acquisition threshold
- A labor-hour contract that exceeds the simplified acquisition threshold.
- A fixed-price contract that exceeds the simplified acquisition threshold under which unpriced contract actions (including unpriced modifications or unpriced delivery orders) are anticipated;



- Contractors are not always free to automatically subcontract out to anyone they want.
- The inclusion of the FAR 52.244-2, Subcontracts clause in a solicitation or contract provides the requirements relating to obtaining consent to subcontract.



FAR 52.244-2(c) & (d)

- If the Contractor does not have an approved purchasing system, consent to subcontract is required for certain subcontracts (cost reimbursement, time and materials, fixed price over a certain dollar amount, etc.)
- If the contractor has an approved purchasing system, the contracting officer may still require consent for certain subcontracts



FAR 52.244-2(e)(1)

- Requires the Contractor to notify the Contracting Officer reasonably in advance of placing any subcontract or modification thereof for which consent is required including the following information:
 - A description of the supplies or services to be subcontracted.
 - Identification of the type of subcontract to be used.
 - Identification of the proposed subcontractor.
 - the proposed subcontract price.
 - A negotiation memorandum



 Designation of specific subcontractors during contract negotiations does not in itself satisfy the requirements for advance notification or consent pursuant to the clauses at FAR 52.244-2.



FAR 52.244-2(f)

Unless the consent or approval specifically provides otherwise, neither consent by the Contracting Officer to any subcontract nor approval of the Contractor's purchasing system shall constitute a determination –

- Of the acceptability of any subcontract terms or conditions;
- (2) Of the allowability of any cost under this contract; or
- (3) To relieve the Contractor of any responsibility for performing this contract.



 If you are considering subcontracting out part of your Government contract notify the Contracting Officer in advance, and know the responsibilities of your contract.



Proposal Responsibilities

The prime contractor or subcontractor shall-

- Conduct appropriate cost or price analyses to establish the reasonableness of proposed subcontract prices
- Include the results of these analyses in the price proposal;
- When required by FAR 15.404-3(c) of this subsection, submit subcontractor certified cost or pricing data to the Government as part of its own certified cost or pricing data.



DoD solicitations or contracts which include the Subcontracts clause should also include the DFARS 252-244-7001, Contractor Purchasing System Administration clause.

This clause requires a Contractor establish and maintain an acceptable purchasing system.



- The clause defines a purchasing system.
- DFARS 252.244-7001(c) provides 24 criteria a contractor shall comply with to have an "acceptable purchasing system."
- Some of the requirements on the prime contractor include:
 - (c)(1): Have an adequate system description including policies, procedures, and purchasing practices that comply with the Federal Acquisition Regulation (FAR) and the Defense Federal Acquisition Regulation Supplement (DFARS);



- (c)(2): Ensure that all applicable purchase orders and subcontracts contain all flowdown clauses, including terms and conditions and any other clauses needed to carry out the requirements of the prime contract;
- (c)(4): Ensure all purchase orders are based on authorized requisitions and include a complete and accurate history of purchase transactions to support vendor selected, price paid, and document the subcontract/purchase order files which are subject to Government review;
- (c)(6): Apply a consistent make -or-buy policy that is in the best interest of the Government;



- (c)(10): Perform timely and adequate cost or price analysis and technical evaluation for each subcontractor and supplier proposal or quote to ensure fair and reasonable subcontract prices;
- (c)(14): Maintain subcontract surveillance to ensure timely delivery of an acceptable product and procedures to notify the Government of potential subcontract problems that may impact delivery, quantity, or price;
- (c)(16): Notify the Government of the award of all subcontracts that contain the FAR and DFARS flowdown clauses that allow for Government audit of those subcontracts, and ensure the performance of audits of those subcontracts; and



 (c)(23): Establish and maintain procedures to ensure that proper types of subcontracts are selected, and that there are controls over subcontracting, including oversight and surveillance of subcontracted effort.



Incurred Cost Subcontract Responsibilities

- The prime contractor is responsible for managing its subcontracts which includes responsibility for subcontract award, technical and financial performance, monitoring, and payment to the subcontractor for the work accomplished under subcontract terms.
- The Allowable Cost and Payment clause (FAR 52.216-7)
 makes the prime contractor responsible for billing costs to the
 Government in accordance with FAR 31.2.
- The prime contractor is responsible for settling subcontractor amounts and rates prior to submitting the final voucher for the prime contract (FAR 52.216-7(d)(5))



Incurred Cost Subcontract Responsibilities

- Comply with first-tier subcontract reporting requirements required by the Reporting Executive Compensation and First-Tier Subcontract Awards clause (FAR 52.204-10)
- Report subcontract costs as part of the prime contractor's final indirect rate cost proposal as required by the Allowable Cost and Payment clause (FAR 52.216-7)



Incurred Cost Subcontract Responsibilities

FAR 52.216-7 (d)(2)(iii)(J) Requires a contractor to include a schedule as part of final indirect cost rate proposal identifying a listing of subcontracts awarded to companies for which the contractor is the prime or upper-tier contractor

Schedule J Contains:

- Prime and subcontract numbers
- Subcontract value and award type
- Amount claimed during the fiscal year
- Subcontractor name, address, and point of contract information



Subcontracting Summary

- Know contract requirements regarding subcontracting clauses.
- Do not assume that you can subcontract.
- If you are a subcontractor know what is required of the prime.



Common Prime or Higher Tier Subcontract Deficiencies

- Failure to notify the ACO, and obtain approval, to subcontract.
- Failure to perform appropriate cost or price analyses.
- Failure to appropriately monitor subcontract effort.
- Failure to request a denial of access and notify the ACO when the subcontractor refuses access.



Common Prime or Higher Tier Subcontract Deficiencies

- Failure to verify the subcontractor has an adequate accounting system.
- Failure to include the appropriate contract clauses in the agreement with the subcontractor.
- Failure to ensure subcontract billings are accurate and compliant with subcontract terms.
- Failure to obtain an adequate incurred cost submission from subcontractor when it was included as a requirements in the subcontract terms



Questions/Comments

